

## The radical paradigm shift for your operational excellence platform overcoming the inertia of analytics with profound intelligence

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Continuous improvement is the objective of all enterprises, but most larger companies remain mired in inertia. In fact, the bigger they are, the more they are likely to do the same things over and over and the slower they are to shift with the changing tides of the larger economy. So it is fair to say that inertia is the enemy of agility. Organizations are only growing more reliant on data and that data is flowing at a fire-hose pace. Companies can no longer respond in a timely fashion without a radical paradigm shift. To be a global leader, an organization must conquer inertia by harnessing today's massive computing power with the human mind's great ability to reduce massive data to actionable understanding. By embracing this change, enterprises will not only lower costs, improve efficiencies and boost revenues and profits in the near term, but they will also nurture continuous improvement to thrive far into the future. Business Excellence begins with Business Transformation and the change has to be embraced by the executive c-suite through all levels of the organization. Use your business excellence analytics platform to enable your employees to achieve strategic objectives.

### **Biography:**

Therese Costich, Vice President of Strategic Initiatives at Salient Management Company, has spent more than 25 years in the Lean Six Sigma and Continuous Improvement world, working with companies including General Electric, The Six Sigma Academy, Ford Motor, DuPont, Dominion Energies, Harris Corporation, Lenovo, The TCM Group and Bausch & Lomb. With the focus of the global world becoming smaller and data becoming bigger in every industry, Therese's work with Salient helps hone their approach to continuous improvement by bringing diverse data from multiple sources together at the speed of thought. Salient's model, coupled with Operation Excellence framework, measures how business activity creates value, quality, financial efficiency and productivity; empowering employees at all levels with granular visibility and control of their resources, thereby reducing cost, increasing margin and profit and improving customer satisfaction; all while supporting ongoing strategic and tactical process improvements to achieve corporate strategic objectives.